

# GAURAV CHIPLUNKAR

ADDRESS: Darden School of Business  
University of Virginia  
100, Darden Blvd.  
Charlottesville, VA 22905

EMAIL: [ChiplunkarG@arden.virginia.edu](mailto:ChiplunkarG@arden.virginia.edu)  
WEBSITE: [www.gauravchiplunkar.com](http://www.gauravchiplunkar.com)  
PHONE: +1 434 924 4849

## EMPLOYMENT

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2019 — Assistant Professor of Business Administration, Darden GSB, University of Virginia  
2019 — Courtesy Appointment, Department of Economics, University of Virginia  
  
Fall 2020 Visiting Assistant Professor, Dept. of Economics, Yale University  
2019-20 Consultant to the Chief Economist (Pinelopi K. Goldberg), [World Bank Group](#)  
2011-13 Research Associate & Manager, J-PAL South Asia

## AFFILIATIONS

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2020 Invited Researcher, [J-PAL](#)  
2020 Affiliate, [Y-RISE](#), Yale University  
2016 Research Review Committee, [Innovations for Poverty Action](#)

## EDUCATION

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2019 Ph.D. Economics, Yale University  
2011 M.Phil Economic Research (*with distinction*), University of Cambridge  
2010 M.Sc Economics (*with distinction*), London School of Economics  
2008 B.A. Economics (*with distinction*), University of Delhi

## HONORS AND AWARDS

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2020 [MBA Professor to Look Out For in 2020](#), Business Because  
(*List of 20 new business school professors featured as rising stars in the MBA world*)  
2019 Robert F. Bruner Fund for Faculty Excellence, University of Virginia  
2018 Evans Hemingway Scholarship  
2017 Louis K. and Marie L. Kofsky Fellow, Yale University  
2016 Carl Arvid Anderson Prize Fellowship, Cowles Foundation, Yale University  
2014 Richard J. Bernhard Fellowship, Yale University  
2014 Coca Cola World Fund Fellow  
2015-18 Ryochi Sasakawa Young Leaders Fellowship  
2013-17 Yale University Economic Growth Center Fellowship  
2013-19 Yale University Graduate Fellowship

## RESEARCH GRANTS

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1. Structural Transformation and Economic Growth (STEG) Grant £21,000 ( $\approx$ \$ 30,000)  
(with Sabyasachi Das)
2. 3Cavaliers (with Sheetal Sekhri and Sarah Jane Ratcliffe) \$ 60,000
3. Dean's Fund (with Erin Kelley, Greg Lane & Sheetal Sekhri) \$ 15,000
4. International Growth Centre (with Erin Kelley and Greg Lane) £13,600 ( $\approx$ \$19,000)
5. J-PAL Post Primary Education Initiative (with Jeremy Magruder) \$ 131,813
6. J-PAL Urban Services Initiative (with A. Mushfiq Mobarak) \$ 50,025
7. PEDL Exploratory Grant (with Abhijit V. Banerjee) £16,774 ( $\approx$ \$24,000)
8. McMillan Center Pre-Dissertation Research Grant, Yale University \$ 9,000

## PUBLICATIONS

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1. "Political Institutions & Policy Responses During a Crisis" with Sabyasachi Das  
**Journal of Economic Behavior & Organization**, 2021. Volume 185, pp.647-670.

## WORKING PAPERS

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1. "Aggregate Implications of Barriers to Female Entrepreneurship" with P. Goldberg, 2021
2. "How Important are Matching Frictions in the Labor Market? Experimental and Non-Experimental Evidence from a Large Indian Firm" with Abhijit Banerjee, 2021. (*submitted*)
3. "Marriage Markets and the Rise of Dowry in India" with Jeff Weaver, 2021. (*submitted*)
4. "Equilibrium Effects of Size-based Policies on Multiproduct Firms", 2019.
5. "Which Jobs Are Lost During a Lockdown? Evidence from Vacancy Postings in India" with Erin M. Kelley and Greg V. Lane, 2020.

## SELECTED WORKS IN PROGRESS

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1. "Volatility and Development" with Rafael Dix-Carniero, Pravin Krishna and Mine Senses
2. "Impact of Labor Law Reforms in Frictional Labor Markets" with Ritam Chaurey and Vidhya Soundararajan
3. "Too Little, Too Late: Improving Post-Primary Learning Outcomes in India" with Diva Dhar and Radhika Nagesh

## SEMINAR AND CONFERENCE INVITATIONS

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- 2021 gLocal Evaluation Week, WADES (Georgetown), SOLE Annual Conference, PacDev (UCSD), MWIEDC (Northwestern), Bank of Lithuania, University of Ohio
- 2020 SEA Annual Meetings, Yale, Econometric Society & DSE Winter School, PEDL Young Scholars Conference
- 2019 Pennsylvania State University, Duke University, John Hopkins SAIS, Arizona State University, University of Notre Dame, World Bank DECRG, NYU (Abu Dhabi), McGill University, University of Virginia (Darden GSB), IIM (Bangalore), ISB (Hyderabad), MWIEDC (University of Wisconsin, Madison), PacDev (USC), Y-RISE Annual Meetings
- 2018 SOLE Annual Conference (Toronto), NEUDC (Cornell)
- 2017 NEUDC (Tufts University), CEPR-IGC Workshop, South Asia Council (Yale)
- 2016 PEDL Annual Workshop

## MEDIA WRITINGS & COVERAGE

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### *Op-eds, Blogs and Writings*

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|-----|-----------------------------------|---------------|-----------------------------------------------------------------------------------------------------------------|
| 1.  | PEDL CEPR                         | 28 Feb. 2018  | <a href="#">Understanding the preferences of low-skilled labor in India</a>                                     |
| 2.  | Ideas for India                   | 24 June 2019  | <a href="#">Prevalence and evolution of dowry in India</a>                                                      |
| 3.  | Global Dev GDN                    | 16 Dec. 2019  | <a href="#">Dowry in India: Evolution, prevalence and policy responses</a>                                      |
| 4.  | Hindustan Times                   | 03 April 2020 | <a href="#">The MSME sector is critical in times of COVID-19</a>                                                |
| 5.  | Hindustan Times                   | 26 May 2020   | <a href="#">Unless operational constraints on firms are removed, amending labor laws won't work</a>             |
| 6.  | Ideas for India                   | 08 Sept. 2020 | <a href="#">Which jobs were 'lost' during India's Covid-19 lockdowns? Evidence from online vacancy postings</a> |
| 7.  | Ideas to Action                   | 11 March 2021 | <a href="#">The World in Crisis: Govt. responses to the Covid-19 pandemic</a>                                   |
| 8.  | Ideas to Action                   | 18 March 2021 | <a href="#">Marriage at what price? Education and the future of dowries in India</a>                            |
| 9.  | Vox EU                            | 19 April 2021 | <a href="#">Aggregate implications of barriers to female entrepreneurship</a>                                   |
| 10. | Ideas to Action                   | 27 April 2021 | <a href="#">How barriers faced by female entrepreneurs impact us all and stifle the global economy</a>          |
| 11. | International Growth Centre (IGC) | 2 June 2021   | <a href="#">Using online job portals to track the real-time impacts of COVID-19 in India</a>                    |

### *Media Coverage of Research*

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| 1. | Live Mint                        | 16 Dec. 2017 | <a href="#">Do more educated grooms get higher dowry?</a>                                              |
| 2. | Darden Asia Business Club        | 15 Feb. 2021 | <a href="#">India's Post-Covid Economic Recovery</a>                                                   |
| 3. | Forbes India                     | 11 May 2021  | <a href="#">How barriers faced by female entrepreneurs impact us all and stifle the global economy</a> |
| 4. | "Soch" by Mohak Mangal (YouTube) | 17 June 2021 | <a href="#">Dowry is popular in India now than 1930s. Why?</a>                                         |
| 5. | World Bank                       | 30 June 2021 | <a href="#">Evolution of dowry in rural India 1960-2008</a>                                            |
| 6. | BBC                              | 04 July 2021 | <a href="#">Indian dowries remarkably stable</a>                                                       |

## TEACHING

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### *Academic Teaching*

Spring 2021	India in the Global Economy, Darden GSB
Spring 2020,2021	Global Economies and Markets, Darden GSB (Core-course in Economics for first year MBA students)
Fall 2016, 2020	Growth and Macroeconomics, Yale University
Spring 2018	Economics of Poverty Alleviation, Yale University

### *Invited Teaching Workshops*

July 2021	3rd IGC Patna Summer School in Development Economics
Aug 2020	2nd IGC Patna Summer School in Development Economics
July 2021	7th IGC-ISI Summer School in Development Economics
July 2020	6th IGC-ISI Summer School in Development Economics
July 2019	5th IGC-ISI Summer School in Development Economics

### *Invited Training Workshops*

2014, 2015, 2016	Monitoring and Evaluation Course for Indian Economic Services (IES)
2014, 2015, 2016, 2019	Executive Education Course, J-PAL South Asia
2014	Staff Training for J-PAL and IPA

## ADVISING

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### *Ph.D. Students:*

Devaki Ghose	DEC Research Group World Bank	2020
Divya Pandey	Post Doctoral Fellow, EPoD, Harvard Kennedy School	2021
Moogdho Mahzab	Post Doctoral Fellow, Woods Institute, Stanford University	2021

### *Placements of former Masters students & RAs:*

Mansa Saxena	Ph.D. Economics, Northwestern University
Chetana Sabnis	Ph.D. Political Science, Yale University
Lachi Singh	Ph.D. Economics, LSE
Shivani Agrawal	MPA, Columbia SIPA

## PROFESSIONAL SERVICE

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### *Referee Service*

*American Economic Review, AER: Insights, AEJ: Economic Policy, Economic Letters, Journal of Development Economics, Journal of Public Economics, Journal of Economic Development and Cultural Change, Development Engineering, World Development*

### *Grant Review Committees*

Women's Economic Empowerment and Digital Finance, BRAC (2021), South Asia Gender Innovation Lab, World Bank (2021), PEDL ERG (2020), PEDL Major Grant Review (2019), IPA Research Review Committee (2017)