






GAURAV CHIPLUNKAR

 Darden School of Business
University of Virginia
100, Darden Blvd.
Charlottesville, VA 22905

 +1 434 924 4849
 ChiplunkarG@darden.virginia.edu
 www.gauravchiplunkar.com
 [@gchiplunkar](https://twitter.com/gchiplunkar)

EMPLOYMENT

2019 – present Assistant Professor of Business Administration, Darden GSB, University of Virginia
2019 – present Courtesy Appointment, Department of Economics, University of Virginia

Fall 2020 Visiting Assistant Professor, Dept. of Economics, Yale University
2019-20 Consultant to the Chief Economist, [World Bank Group](#)
2011-13 Research Associate & Manager, J-PAL South Asia

AFFILIATIONS

2023 Research Affiliate, [Institute of Labor Economics \(IZA\)](#)
2020 Invited Researcher, [J-PAL](#)
2020 Affiliate, [Y-RISE](#), Yale University
2016 Research Review Committee, [Innovations for Poverty Action](#)

EDUCATION

2019 Ph.D. Economics, Yale University
2011 M.Phil Economic Research (*with distinction*), University of Cambridge
2010 M.Sc Economics (*with distinction*), London School of Economics
2008 B.A. Economics (*with distinction*), University of Delhi

HONORS AND AWARDS

2023 Faculty Diversity Award, Darden GSB, University of Virginia
(Voted by students for a faculty member with exceptional contributions to DEI in the Darden community)

2022, 2023 Nominated for Outstanding Faculty Award, Darden GSB, University of Virginia

2019-21 Robert F. Bruner Fund for Faculty Excellence, University of Virginia

2020 [MBA Professor to Look Out For in 2020](#), Business Because
(*List of 20 new business school professors featured as rising stars in the MBA world*)

2018 Evans Hemingway Scholarship

2017 Louis K. and Marie L. Kofsky Fellow, Yale University

2016 Carl Arvid Anderson Prize Fellowship, Cowles Foundation, Yale University

2014 Richard J. Bernhard Fellowship, Yale University

2014 Coca Cola World Fund Fellow

2015-18 Ryochi Sasakawa Young Leaders Fellowship

2013-17 Yale University Economic Growth Center Fellowship

2013-19 Yale University Graduate Fellowship

PUBLICATIONS

1. [Political Institutions & Policy Responses During a Crisis](#) (with Sabyasachi Das)
Journal of Economic Behavior & Organization, 2021. Volume 185, pp.647-670.
2. [Marriage Markets and the Rise of Dowry in India](#) (with Jeff Weaver)
Journal of Development Economics, 2023. Volume 164, 103115.

WORKING PAPERS

1. Aggregate Implications of Barriers to Female Entrepreneurship (with Pinelopi K. Goldberg), 2023.
Under Revision for Econometrica
2. Employment Protection Legislation and Informality: Theory & Evidence from India (with Ritam Chaurey & Vidhya Soundararajan), 2023.
3. Firms' Political Connections During a Crisis (with Y. Chen Sheetal Sekhri, Anirban Sen & Aadi Seth), 2023.
4. How Important are Matching Frictions in the Labor Market? Experimental and Non-Experimental Evidence from a Large Indian Firm (with Abhijit V. Banerjee), 2023.
5. Not Too Little, But Too Late: Improving Post-Primary Learning Outcomes in India (with Diva Dhar and Radhika Nagesh), 2023.
6. Employment Effects of Mobile Internet in Developing Countries (with Pinelopi K. Goldberg), 2022.
7. Equilibrium Effects of Size-Based Policies on Multi-Product Firms, 2019.

SELECTED WORKS IN PROGRESS

1. "Gender Barriers, Structural Transformation and Economic Development" with Tatjana Kleineberg, 2023.
2. "Sharing with Friends: Job Sharing in Social Networks" with Erin M. Kelley and Greg Lane, 2023.
3. "Economic Development & Forest Conservation under Decentralized Governance" with Sabyasachi Das, 2023.

RESEARCH GRANTS

1. STEG Research Grant (with Sabyasachi Das)	£21,000 (≈\$ 30,000)
2. 3Cavaliers (with Sheetal Sekhri and Sarah Jane Ratcliffe)	\$ 60,000
3. Dean's Fund (with Erin Kelley, Greg Lane & Sheetal Sekhri)	\$ 15,000
4. International Growth Centre (with Erin Kelley and Greg Lane)	£13,600 (≈\$19,000)
5. J-PAL Post Primary Education Initiative (with Jeremy Magruder)	\$ 131,813
6. J-PAL Urban Services Initiative (with A. Mushfiq Mobarak)	\$ 50,025
7. PEDL Exploratory Grant (with Abhijit V. Banerjee)	£16,774 (≈\$24,000)
8. McMillan Center Pre-Dissertation Research Grant, Yale University	\$ 9,000

SEMINAR, CONFERENCE, AND WORKSHOP INVITATIONS (INCLUDING SCHEDULED)

- 2023 Boston University, Virginia Tech, Singapore Management University, AEA Annual Meetings, Annual Bank Conference on Development Economics (World Bank), Federal Communications Commission Institute for Economic Growth, Kuznets Mini-Conference (Yale University), Working Group on the Foundations of Long-Run Prosperity (Hoover Institution, Stanford University) Impact Evaluation Workshop on Digital Public Infrastructure (World Bank), Workshop on Gender and Growth Gaps in South Asia (Yale)
- 2022 Northwestern University, University of Alberta, MIEDC (Minnesota), STEG Annual Conference, Florida International University, SOLE Annual Conference, ADBI-IFS Conference, 100 Years of Economic Development (Cornell), BINS Conference (IIM Bangalore), UVA Jamboree, Y-RISE Annual Conference, NEUDC (Yale University), WADES (University of Virginia)
- 2021 World Bank, Global Evaluation Initiative, SOLE Annual Conference, WADES (Georgetown), PacDev (UCSD), MWIEDC (Northwestern), Bank of Lithuania, University of Ohio, NEUDC (Boston University), Development Rookiefest (Northwestern), ADBI-IFS Conference, IGC/Stanford Conference on Firms, Trade & Development
- 2020 SEA Annual Meetings, Yale, Econometric Society & DSE Winter School, PEDL Young Scholars Conference
- 2019 Pennsylvania State University, Duke University, John Hopkins SAIS, Arizona State University, University of Notre Dame, World Bank DECRG, NYU (Abu Dhabi), McGill University, University of Virginia (Darden GSB), IIM (Bangalore), ISB (Hyderabad), MWIEDC (University of Wisconsin, Madison), PacDev (USC), Y-RISE Annual Meetings
- 2018 SOLE Annual Conference (Toronto), NEUDC (Cornell)
- 2017 NEUDC (Tufts University), CEPR-IGC Workshop, South Asia Council (Yale)
- 2016 PEDL Annual Workshop

TEACHING

Academic Teaching

- Fall 2021 Core 2.0 (Special class on Universal Basic Income), Darden GSB
- Spring 2021-2023 India in the Global Economy, Darden GSB
- Spring 2020-2023 Global Economies and Markets, Darden GSB
(*Core-course in Economics for first year MBA students*)
- Fall 2016, 2020 Growth and Macroeconomics, Yale University
- Spring 2018 Economics of Poverty Alleviation, Yale University

Invited Teaching Workshops

- July 2021 [3rd IGC Patna Summer School in Development Economics](#)
- Aug 2020 [2nd IGC Patna Summer School in Development Economics](#)
- July 2021 [7th IGC-ISI Summer School in Development Economics](#)
- July 2020 [6th IGC-ISI Summer School in Development Economics](#)
- July 2019 [5th IGC-ISI Summer School in Development Economics](#)

Invited Training Workshops

- 2022 Development Monitoring and Evaluations Office, NITI Aayog, India
- 2014, 2015, 2016 Monitoring and Evaluation Course for Indian Economic Services (IES)
- 2014, 2015, 2016, 2019, 2021 Executive Education Course, J-PAL South Asia
- 2014 Staff Training for J-PAL and IPA

MEDIA WRITINGS & COVERAGE

Media Writings

13. Stigler Center, Chicago Booth March 2023 [Mobile internet is changing employment in developing countries, but not always as expected](#)
12. Ideas for India March 2023 [The gendered employment effects of mobile internet access in developing countries](#)
11. Ideas for India Nov. 2022 [The role of political connections of firms during a crisis](#)
10. Ideas to Action Jan. 2022 [What's the state of women in leadership?](#)
9. International Growth Centre June 2021 [Using online job portals to track the real-time impacts of COVID-19 in India](#)
8. Ideas to Action April 2021 [How barriers faced by female entrepreneurs impact us all and stifle the global economy](#)
7. Vox EU April 2021 [Aggregate implications of barriers to female entrepreneurship](#)
6. Ideas for India Sept. 2020 [Which jobs were 'lost' during India's Covid-19 lockdowns? Evidence from online vacancy postings](#)
5. Hindustan Times May 2020 [Unless operational constraints on firms are removed, amending labor laws won't work](#)
4. Hindustan Times April 2020 [The MSME sector is critical in times of COVID-19](#)
3. Global Dev GDN Dec. 2019 [Dowry in India: Evolution, prevalence and policy responses](#)
2. Ideas for India June 2019 [Prevalence and evolution of dowry in India](#)
1. PEDL CEPR Feb. 2018 [Understanding the preferences of low-skilled labor in India](#)

Media Coverage

11. BBC May 2023 [How prosperity fuels dowry demand in India](#)
10. Yale Economic Growth Center March 2023 [The gendered employment effects of mobile access in developing countries](#)
9. NBER Bulletin on Entrepreneurship March 2022 [Reducing gender bias in India would boost entrepreneurship](#)
8. "Soch" by Mohak Mangal (Youtube) June 2021 [Dowry is popular in India now than 1930s. Why?](#)
7. Forbes India May 2021 [How barriers faced by female entrepreneurs impact us all and stifle the global economy](#)
6. ResearchWire by Ameet Misra April 2021 [Twice as expensive](#)
5. Ideas to Action March 2021 [Marriage at what price? Education & future of dowries in India](#)
4. Darden Asia Business Club Feb. 2021 [India's Post-Covid Economic Recovery](#)
3. Ideas to Action March 2021 [The World in Crisis: Govt. responses to the Covid-19 pandemic](#)
2. The Economic Times Sept. 2020 [Lockdown threatens to undo a hard-won success for India's employment woes](#)
1. Mint Dec. 2017 [Do more educated grooms get higher dowry?](#)

ADVISING

Ph.D. Students (with initial placement):

Divya Pandey	Post Doctoral Fellow, EPoD, Harvard Kennedy School	2021
Moogdho Mahzab	Post Doctoral Fellow, Woods Institute, Stanford University	2021
Yutong Chen	Ongoing	
Ritika Gupta	Ongoing	

Placements of former Masters students & RAs:

Harpreet Singh	Ph.D. Economics, McGill University
Prachi Shukla	Ph.D. Public Policy, Duke University
Sai Pitre	Ph.D. Economics, Brown University
Borui Sun	Ph.D. Economics, University of Maryland
Mansa Saxena	Ph.D. Economics, Northwestern University
Chetana Sabnis	Ph.D. Political Science, Yale University
Lachi Singh	Ph.D. Economics, LSE
Ahana Raina	MPA, Evans School of Policy and Governance, University of Washington
Shivani Agrawal	MPA, Columbia SIPA
Tam Trinh	Pre-doc with Prof. Michael Kremer, University of Chicago

PROFESSIONAL SERVICE

Referee Service

Quarterly Journal of Economics, American Economic Review, AER: Insights, AEJ: Economic Policy, AEJ: Macroeconomics, JPE: Macroeconomics, Journal of Labor Economics, Economic Journal, Review of Economics and Statistics, Journal of Development Economics, Journal of Labor Economics, Journal of Public Economics, European Economic Review, Review of Economics and Dynamics, Economic Letters, Journal of Economic Development and Cultural Change, Development Engineering, World Development, European Journal of Law and Economics, IMF Economic Review, Economics of Education Review, Review of Labour Economics and Industrial Relations, International Journal of Development Economics

Grant Review Committees

National Science Foundation (NSF), The World Bank, Structural Transformation and Economic Growth (STEG), Private Enterprise Development in Low-Income Countries (PEDL), Centre for Economic Policy and Research (CEPR), BRAC, Retail and Finance Distribution (ReFIND), Innovations for Poverty Action (IPA)

University Service

Tenure Track Search Committee, Global Economies and Markets, Darden GSB (2019, 2021)