






GAURAV CHIPLUNKAR

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EMPLOYMENT

2019 – present Assistant Professor of Business Administration, Darden GSB, University of Virginia
2019 – present Courtesy Appointment, Department of Economics, University of Virginia

Fall 2023 Visiting Faculty, International Economics and Finance Group, Johns Hopkins SAIS
Fall 2020 Visiting Faculty, Dept. of Economics, Yale University
2019-20 Consultant to the Chief Economist, [World Bank Group](#)
2011-13 Research Associate & Manager, J-PAL South Asia

AFFILIATIONS

Affiliate, [Institute of Labor Economics \(IZA\)](#)
Affiliate, [J-PAL](#)
Affiliate, [Y-RISE](#), Yale University

EDUCATION

2019 Ph.D. Economics, Yale University
2011 M.Phil Economic Research (*with distinction*), University of Cambridge
2010 M.Sc Economics (*with distinction*), London School of Economics
2008 B.A. Economics (*with distinction*), University of Delhi

HONORS AND AWARDS

2023 Faculty Diversity Award, Darden GSB, University of Virginia
(Voted by students for a faculty member with exceptional contributions to DEI in the Darden community)

2022, 2023 Nominated for Outstanding Faculty Award, Darden GSB, University of Virginia

2019-21 Robert F. Bruner Fund for Faculty Excellence, University of Virginia

2020 [MBA Professor to Look Out For in 2020](#), Business Because
(*List of 20 new business school professors featured as rising stars in the MBA world*)

2018 Evans Hemingway Scholarship

2017 Louis K. and Marie L. Kofsky Fellow, Yale University

2016 Carl Arvid Anderson Prize Fellowship, Cowles Foundation, Yale University

2014 Richard J. Bernhard Fellowship, Yale University

2014 Coca Cola World Fund Fellow

2015-18 Ryochi Sasakawa Young Leaders Fellowship

2013-17 Yale University Economic Growth Center Fellowship

2013-19 Yale University Graduate Fellowship

PUBLICATIONS

1. [Political Institutions & Policy Responses During a Crisis](#) (with Sabyasachi Das)
Journal of Economic Behavior & Organization, 2021. Volume 185, pp.647-670.
2. [Marriage Markets and the Rise of Dowry in India](#) (with Jeff Weaver)
Journal of Development Economics, 2023. Volume 164, 103115.

WORKING PAPERS

1. Competitive Job-Seekers: When Sharing Less Leaves Firms at a Loss (with Erin Kelley & Greg Lane), 2024.
2. Aggregate Implications of Barriers to Female Entrepreneurship (with Pinelopi K. Goldberg), 2023.
Under Revision for Econometrica (2nd Round)
3. Employment Protection Legislation and Informality: Theory & Evidence from India (with Ritam Chaurey & Vidhya Soundararajan), 2023.
Under Revision for Journal of Political Economy: Microeconomics
4. How Important are Matching Frictions in the Labor Market? Experimental and Non-Experimental Evidence from a Large Indian Firm (with Abhijit V. Banerjee), 2023.
Under Revision for Journal of Development Economics
5. How Do Political Connections of Firms Matter During An Economic Crisis? (with Y. Chen Sheetal Sekhri, Anirban Sen & Aadi Seth), 2023.
Under Revision for Journal of Development Economics
6. Not Too Little, But Too Late: Improving Post-Primary Learning Outcomes in India (with Diva Dhar and Radhika Nagesh), 2023.
Under Revision for Economic Development and Cultural Change
7. Employment Effects of Mobile Internet in Developing Countries (with Pinelopi K. Goldberg), 2022.
8. Equilibrium Effects of Size-Based Policies on Multi-Product Firms, 2019.

SELECTED WORKS IN PROGRESS

1. “Gender Barriers, Structural Transformation and Economic Development” with Tatjana Kleineberg, 2023.
2. “Economic Development & Forest Conservation under Decentralized Governance” with Sabyasachi Das, 2023.

SEMINAR, CONFERENCE, AND WORKSHOP INVITATIONS (INCLUDING SCHEDULED)

- 2024 AEA Annual Meetings, World Bank, Global Action for Policy Workshop (Northeastern University), India Policy Forum, American University, Emerging Markets Conference (UVA Darden), MWIEDC (University of Chicago), San Francisco State University
- 2023 AEA Annual Meetings, Johns Hopkins SAIS, Boston University, Virginia Tech, Y-RISE Annual Conference, Macro Mini-Conference (Dartmouth University), The Economics Sustainable Development (World Bank, George Washington University, & UVA), Indian Institute of Management (Bangalore), Annual Bank Conference on Development Economics (World Bank), IGC Firms/Trade/Development Conference (Yale University), Macrodevelopment Workshop (Princeton University), Federal Communications Commission, Institute for Economic Growth, Kuznets Mini-Conference (Yale University), Working Group on the Foundations of Long-Run Prosperity (Hoover Institution, Stanford University), Impact Evaluation Workshop on Digital Public Infrastructure (World Bank), Workshop on Gender and Growth Gaps in South Asia (Yale & ADBI), 21CIC Indian Economy Seminar (UC San Diego), Workshop on Gender Norms & Development (Yale & World Bank)
- 2022 Northwestern University, University of Alberta, MWIEDC (Minnesota), STEG Annual Conference, Florida International University, SOLE Annual Conference, ADBI-IFS Conference, 100 Years of Economic Development (Cornell), BINS Conference (IIM Bangalore), UVA Jamboree, Y-RISE Annual Conference, NEUDC (Yale University), WADES (University of Virginia)
- 2021 World Bank, Global Evaluation Initiative, SOLE Annual Conference, WADES (Georgetown), PacDev (UCSD), MWIEDC (Northwestern), Bank of Lithuania, University of Ohio, NEUDC (Boston University), Development Rookiefest (Northwestern), ADBI-IFS Conference, IGC/Stanford Conference on Firms, Trade & Development
- 2020 SEA Annual Meetings, Yale, Econometric Society & DSE Winter School, PEDL Young Scholars
- 2019 Pennsylvania State University, Duke University, John Hopkins SAIS, Arizona State University, University of Notre Dame, World Bank DECRG, NYU (Abu Dhabi), McGill University, University of Virginia (Darden GSB), IIM (Bangalore), ISB (Hyderabad), MWIEDC (University of Wisconsin, Madison), PacDev (USC), Y-RISE Annual Meetings
- Prior to 2018 SOLE Annual Conference (Toronto), NEUDC (Cornell), NEUDC (Tufts University), CEPR-IGC Workshop, South Asia Council (Yale), PEDL Annual Workshop

RESEARCH GRANTS

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| 1. ReFIND Grant (with Rohini Pande, Simone Schaner, & Charity T. Moore) | \$ 59,670 |
| 2. ASPIRE Pilot Research Grant (with Namrata Kala) | \$ 3,600 |
| 3. STEG Research Grant (with Sabyasachi Das) | £21,000 (≈\$ 30,000) |
| 4. 3Cavaliers (with Sheetal Sekhri and Sarah Jane Ratcliffe) | \$ 60,000 |
| 5. Dean's Fund (with Erin Kelley, Greg Lane & Sheetal Sekhri) | \$ 15,000 |
| 6. International Growth Centre (with Erin Kelley and Greg Lane) | £13,600 (≈\$19,000) |
| 7. J-PAL Post Primary Education Initiative (with Jeremy Magruder) | \$ 131,813 |
| 8. J-PAL Urban Services Initiative (with A. Mushfiq Mobarak) | \$ 50,025 |
| 9. PEDL Exploratory Grant (with Abhijit V. Banerjee) | £16,774 (≈\$24,000) |
| 10. McMillan Center Pre-Dissertation Research Grant, Yale University | \$ 9,000 |

TEACHING

Academic Teaching

Spring 2020-current	Global Economies and Markets, Darden GSB (Core-course in Economics for first year MBA students)
Spring 2021-current	India in the Global Economy, Darden GSB
Fall 2021	Core 2.0 (Special class on Universal Basic Income), Darden GSB
Fall 2016, 2020	Growth and Macroeconomics, Yale University
Spring 2018	Economics of Poverty Alleviation, Yale University

Invited Teaching Workshops

July 2021	3rd IGC Patna Summer School in Development Economics
Aug 2020	2nd IGC Patna Summer School in Development Economics
July 2021	7th IGC-ISI Summer School in Development Economics
July 2020	6th IGC-ISI Summer School in Development Economics
July 2019	5th IGC-ISI Summer School in Development Economics

Invited Training Workshops

2022	Development Monitoring and Evaluations Office, NITI Aayog, India
2014, 2015, 2016	Monitoring and Evaluation Course for Indian Economic Services (IES)
2014, 2015, 2016, 2019, 2021	Executive Education Course, J-PAL South Asia
2014	Staff Training for J-PAL and IPA

MEDIA WRITINGS & COVERAGE

Media Writings

13.	Stigler Center, Chicago Booth	March 2023	Mobile internet is changing employment in developing countries, but not always as expected
12.	Ideas for India	March 2023	The gendered employment effects of mobile internet access in developing countries
11.	Ideas for India	Nov. 2022	The role of political connections of firms during a crisis
10.	Ideas to Action	Jan. 2022	What's the state of women in leadership?
09.	International Growth Centre	June 2021	Using online job portals to track the real-time impacts of COVID-19 in India
08.	Ideas to Action	April 2021	How barriers faced by female entrepreneurs impact us all and stifle the global economy
07.	Vox EU	April 2021	Aggregate implications of barriers to female entrepreneurship
06.	Ideas for India	Sept. 2020	Which jobs were 'lost' during India's Covid-19 lockdowns? Evidence from online vacancy postings
05.	Hindustan Times	May 2020	Unless operational constraints on firms are removed, amending labor laws won't work
04.	Hindustan Times	April 2020	The MSME sector is critical in times of COVID-19
03.	Global Dev GDN	Dec. 2019	Dowry in India: Evolution, prevalence and policy responses
02.	Ideas for India	June 2019	Prevalence and evolution of dowry in India
01.	PEDL CEPR	Feb. 2018	Understanding the preferences of low-skilled labor in India

Media Coverage

13.	Becker Friedman Institute	March 2024	Competitive Job Seekers: When Sharing Less Leaves Firms at a Loss
12.	The Kashmir Monitor	May 2023	Education, prosperity spur dowry demand in India: Study
11.	BBC	May 2023	How prosperity fuels dowry demand in India
10.	Yale Economic Growth Center	March 2023	The gendered employment effects of mobile access in developing countries
09.	NBER Bulletin on Entrepreneurship	March 2022	Reducing gender bias in India would boost entrepreneurship
08.	“Soch” by Mohak Mangal (Youtube)	June 2021	Dowry is popular in India now than 1930s. Why?
07.	Forbes India	May 2021	How barriers faced by female entrepreneurs impact us all and stifle the global economy
06.	ResearchWire by Ameer Misra	April 2021	Twice as expensive
05.	Ideas to Action	March 2021	Marriage at what price? Education & future of dowries in India
04.	Darden Asia Business Club	Feb. 2021	India’s Post-Covid Economic Recovery
03.	Ideas to Action	March 2021	The World in Crisis: Govt. responses to the Covid-19 pandemic
02.	The Economic Times	Sept. 2020	Lockdown threatens to undo a hard-won success for India’s employment woes
01.	Mint	Dec. 2017	Do more educated grooms get higher dowry?

ADVISING

Ph.D. Students (with initial placement):

Divya Pandey	Post Doctoral Fellow, EPoD, Harvard Kennedy School	2021
Moogdho Mahzab	Post Doctoral Fellow, Woods Institute, Stanford University	2021
Yutong Chen	Assistant Professor, Dept. of Economics, University of Texas (Arlington)	2024
Ritika Gupta	Ongoing	
Avantika Prabhakar	Ongoing	
Aishwarya Kekre	Ongoing	

Placements of former Masters students & RAs:

Harpreet Singh	Ph.D. Economics, McGill University
Prachi Shukla	Ph.D. Public Policy, Duke University
Sai Pitre	Ph.D. Economics, Brown University
Borui Sun	Ph.D. Economics, University of Maryland
Mansa Saxena	Ph.D. Economics, Northwestern University
Chetana Sabnis	Ph.D. Political Science, Yale University
Lachi Singh	Ph.D. Economics, LSE
Ahana Raina	MPA, Evans School of Policy and Governance, University of Washington
Shivani Agrawal	MPA, Columbia SIPA
Tam Trinh	Pre-doc with Prof. Michael Kremer, University of Chicago

PROFESSIONAL SERVICE

Referee Service

Quarterly Journal of Economics, American Economic Review, AER: Insights, AEJ: Economic Policy, AEJ: Macroeconomics, JPE: Macroeconomics, Journal of Labor Economics, Economic Journal, Review of Economics and Statistics, Economic Journal, Journal of Development Economics, Journal of Human Resources, Journal of Labor Economics, Journal of Public Economics, European Economic Review, Review of Economics and Dynamics, Economic Letters, Journal of Economic Development and Cultural Change, Development Engineering, World Development, European Journal of Law and Economics, IMF Economic Review, Economics of Education Review, Food Policy, Review of Labour Economics and Industrial Relations, International Journal of Development Economics

Grant Review Committees

National Science Foundation (NSF), The World Bank, Structural Transformation and Economic Growth (STEG), Private Enterprise Development in Low-Income Countries (PEDL), Centre for Economic Policy and Research (CEPR), BRAC, Retail and Finance Distribution (ReFIND), Innovations for Poverty Action (IPA)

University Service

Tenure Track Search Committee, Global Economies and Markets, Darden GSB (2019, 2021)
Technology Strategy Taskforce, Darden GSB (2023)